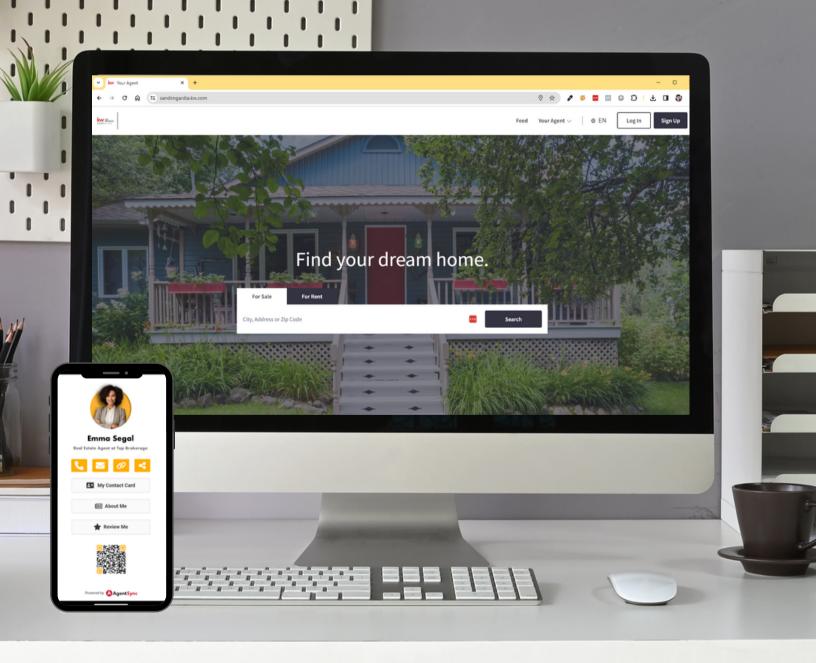


# BRANDING AND MARKETING MENU



BRANDING

DRE GUIDELINES

AND DESIGN TEMPLATES

#### **BRANDING: WHAT IS IT?**

Your real estate company will need to be branded in order to stand out, attract clients, and instill trust with potential clients.

How do you want to represent yourself to the public? Do you want to specialize in commercial real estate or home sellers? If you haven't already thought this through, give it some thought and follow this section.

We've included helpful information such as: marketing definitions, compliance guidelines, design templates, recommended vendors, and more.



#### **HELPFUL TERMS**

Branding: The promotion of a product or company by advertising and distinctive design.

**Logo:** A symbol or other design adopted by an organization to identify its products, services, uniform, vehicles, etc.

**Brand Strategy:** A long-term strategy behind how a brand will present itself to customers, often fluid and open to changes based on analytics.

**Online Profile:** An account on a site which displays the user's information, media (photos, videos, etc.), personal messages, text, and more and is often called a "profile" or a "page".

**Social Media:** Websites and apps that enable users to create and share content and/or participate in social networking. *Examples: Facebook, Instagram, TikTok, Pinterest, Yelp.* 

**Cover Photo:** The "main" image on your social media profile. Often the largest image at the top of a profile or page on social media platforms like Facebook, LinkedIn, or Instagram.

Example of a Cover Photo on a Facebook Page



#### **BRANDING: DRE ADVERTISING GUIDELINES**

Your branding will need to follow the CA Department of Real Estate Guidelines.

Please review the full guidelines here



## **ADVERTISING GUIDELINES**

#### You MUST Include:

- Your licensed name.
- Your license number.
- The name of your responsible broker name.

# These rules apply to:

- Printed Materials: business cards, flyers, handouts, newspapers, magazines.
- **Electronic Media:** website, social media posts, text messages, telephone calls, email signatures, television, radio, cinema, streaming video/audio.
- **Promotional Events**, including open houses.
- Advertising: Billboards, signs, online ads.



The agent name and license number are clearly visible.

In this case, Allyson is not the listing agent so the listing agent is called out with their name and license number.

The brokerage is identified with the official KW logo.

# **BRANDING: KW BIG BEAR/LAKE ARROWHEAD GUIDELINES**

Update your online profiles and marketing materials with your new brokerage logo and colors. If you have an existing logo that defines your brand or individual business, keep using it! Just make sure that you're also using the official and unedited version of one of our logos and you stick with the following KW guidelines:

# Keller Williams Big Bear / Lake Arrowhead Guidelines

- Your name must appear BEFORE the Keller Williams Logo.
- Keller Williams logo MUST appear.
- Your Name MUST be included you may NOT use Keller Williams alone.
- Your DRE # must be included. Broker DRE # is optional.
- You must include the disclaimer: "Each office is independently owned and operated."





# Email Signature, Social Media, and Website:

Use either the **Big Bear / Lake Arrowhead** or the **Lake Arrowhead** version.



#### **On Dark or Patterned Backgrounds**

On dark backgrounds or multi-colored backgrounds, use the white logos.

#### **BRANDING: KW LUXURY GUIDELINES**

The Keller Williams Luxury status gives luxury agents unique advertising and promotion opportunities. Make more connections and take advantage of market data and the largest international pool of luxury agents.

# **KW Luxury Guidelines**

- You must have at least four (4) luxury closings in the last 24 months.
- Luxury Listings are any home above \$1,000,000 (in San Bernardino County).
- You may ONLY use the Luxury logos on luxury homes. For instance, do not use the luxury logo on a home listed at \$600,000.



#### **Gold Luxury Logo**

This is the primary logo in the original colors. Use on white or light backgrounds.



#### **On Dark or Patterned Backgrounds**

On dark backgrounds or multi-colored backgrounds, use the white logos.

#### **BRANDING: UPDATE YOUR ONLINE PROFILES**

Don't leave incorrect or old information. This can confuse your existing clients and you could miss out on potential sales. Make sure you update each one of the below profiles. We'll help you with branding and getting all of the profiles corrected!

#### **Online Profile Checklist**

Use this checklist to keep track of your profiles. You're not done until every single one is checked! Contact your Director of Agent Services for help.

Your Website: If you don't have one, claim your free KW site.	Your Email Signature: Remember to edit your mobile signature too.
Zillow	□ realtor.com®
Homes.com	ratemyagent



facebook



Google Business

#### **BRANDING: CHANGE YOUR EMAIL SIGNATURE**

We recommend making an email signature with an email signature generator site. An image might not display correctly on all devices. and can only include one link. Go to one of the websites below and create a free account to make your email signature.

# https://www.wisestamp.com

# https://www.hubspot.com

# https://mysignature.io

We can also create an image version of a signature for you. Below are a couple of samples.

#### Version 1



#### Version 2



#### **BRANDING: CHOOSE YOUR COVER PHOTO**

Choose from one of our pre-made templates for your social media profiles. These can be used on your Facebook page, LinkedIn profile, and Twitter profile.

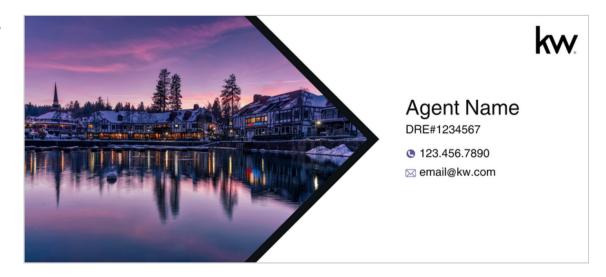
Version 1



Version 2



Version 3



#### **BRANDING: CHOOSE YOUR BUSINESS CARDS**

Choose from one of our pre-made templates for your new business cards. Use one of our templates and the design and layout is free. Once the design is done, order your business cards from one of our preferred vendors or use your own source.

#### Version 1





#### Version 2





#### Version 3





#### **Pricing\* for Standard Business Cards**

16pt (most common thickness), full color both sides, UV Gloss coating or Matte coating (both sides).

Quantity	Price
100	\$28.00 (+tax)
250	\$35.00 (+tax)
500	\$42.00 (+tax)

<sup>\*</sup>Pricing from our preferred vendor, RoxxiStudios. You can print anywhere else. Just request your free design! Shipping charged separately.

#### **BRANDING: CHOOSE YOUR "FOR SALE" SIGNS**

Version 1



Version 3



#### **Pricing for Signs**

6mm (extra thick coroplast), full color both sides, includes standard h-stakes, plastic h-stakes, and/or grommets.

#### **Additional Options**

Material: PVC, Aluminum, Magnets Coating: Reflective, Anti-Graffiti Version 2



Version 4



Quantity	Price
1-3	\$45.00 ea. (+tax)
4-9	\$35.00 ea. (+tax)
10-19	\$28.00 ea. (+tax)

\*Pricing from our preferred vendor, RoxxiStudios. You can print anywhere else. Just request your free design! Shipping charged separately.

#### **BRANDING: CHOOSE YOUR "OPEN HOUSE" SIGNS**

Version 1



Version 3



# **Pricing for Signs**

6mm (extra thick coroplast), full color both sides, includes standard h-stakes, plastic h-stakes, and/or grommets.

#### **Additional Options**

Material: PVC, Aluminum, Magnets Coating: Reflective, Anti-Graffiti





Version 4



Quantity	Price
1-3	\$45.00 ea. (+tax)
4-9	\$35.00 ea. (+tax)
10-19	\$28.00 ea. (+tax)

\*Pricing from our preferred vendor, RoxxiStudios. You can print anywhere else. Just request your free design! Shipping charged separately.



# MARKETING MENU



MARKETING MENU FREE SERVICES PAID UPGRADES

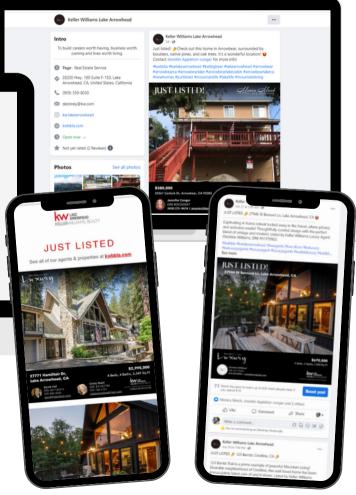
# **MARKETING MENU**

A variety of marketing services are available to you for free. Need something? Just ask. We are here to support your real estate business any way we can!









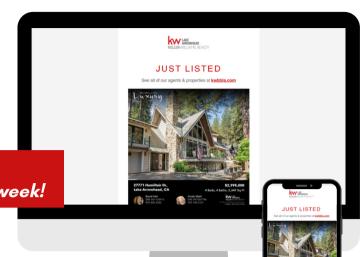
#### **MARKETING MENU: LISTINGS**

Have a Listing? We'll create social posts for every stage of your listing. We'll automatically include your listing on our weekly emails.

## **Just Listed Emails**

Sent to local agents in the mountains and top producing KW agents in San Bernardino and Los Angeles county.

You don't have to do anything; it's automatically done for you each week!



## **Social Posts**





#### In Escrow



# Just Sold



#### Just Closed



#### MARKETING MENU: OPEN HOUSES

Hosting an Open House? We'll make the posts and share it on our social profiles. Need flyers too? We can make them without the date so you can reuse them!



# Open House Flyers



#### **MARKETING MENU: UPDESK & LEAD GENERATION**

We'll make you a Listings flyer to use during your Updesk time. Use the standard lead form or customize yours with a QR code, your logo, and more.

# **Listings Flyer**



#### **Lead Form**



<sup>\*</sup>Print your flyers on regular printer paper at the office for free (up to 50 copies per month per agent).

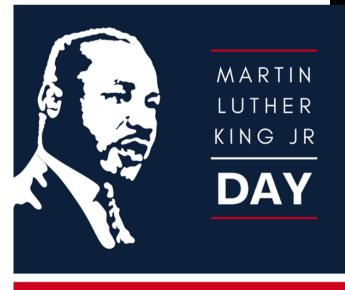
You may also use premium paper or other sizes; just bring in your desired paper.

#### MARKETING MENU: SOCIAL POSTS FOR HOLIDAYS

Every month, we create celebratory posts for major holidays. We'll add your picture/logo and contact information so you can use those posts to engage with your audience and sphere of influence. **Watch out for an email every month for the following month's holidays.** 











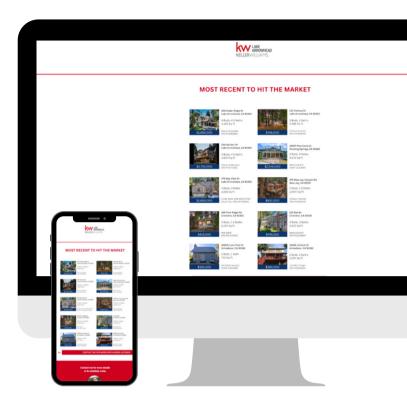


#### **MARKETING MENU: SMARTPLANS**

#### **SmartPlans**

Custom Curated for your local area!

Includes 4 custom emails automatically sent to your contacts each month. We'll design and create it and all you have to do is activate it and send it to your contacts in Command!



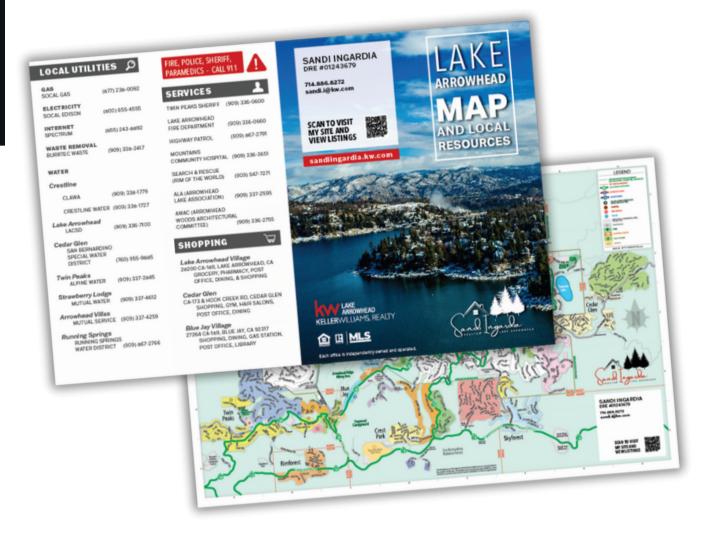
Each month includes our most recent listings, local events, and a real estate article. It's easy to activate, just **contact your Director of Agent Services** to set it up.



#### **MARKETING MENU: LOCAL MAPS**

# **Customized Local Maps**

Custom maps for the local areas with your information, picture, and logo. The outside is completely customizable!



#### **Pricing for Maps**

70# gloss book, 11' x 17" maps, accordion fold, AQ semi-gloss coating both sides.

#### **Additional Options**

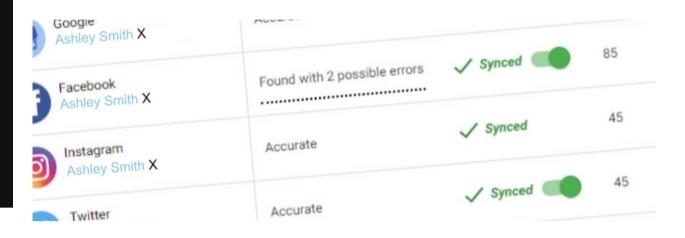
Material: 80# Gloss or 100# gloss paper, alternative folding options available.

Quantity	Price
100	\$99.00 (+tax)
250	\$179.00 (+tax)
500	\$315.00 (+tax)

<sup>\*</sup>Pricing from our preferred vendor, RoxxiStudios. You can print anywhere else. Just request your free design! Shipping charged separately.

#### **MARKETING MENU: ONLINE PROFILE SYNC**

AgentSync will optimize and synchronize your online profiles.



Are you struggling to get found online? It's likely due to inaccurate information across the most popular listing or social sites like Google, Bing, Facebook, Homes.com, Zillow.com, and many more.



Let's say your phone number on Google is an old one. How many leads could you be missing? Even worse, your profiles could show the information from your old brokerage.

You could be confusing potential clients, violating your State's Real Estate Guidelines, and costing yourself tons of dollars in lost commissions.

AgentSync<sup>™</sup> will get your online accounts corrected the easy way! Never miss a lead because of incorrect information and maximize your impact online. We'll correct and custom brand your professional profiles: Zillow.com, Homes.com, Realtor.com, LinkedIn, Instagram, and more.



We free you up to stay focused on what's most important - your real estate business.

One-Time Payment: \$1295

\$995 for KW Big Bear/Lake Arrowhead Agents

Contact Destiney or Daniel at support@agentsync.me